



5520 E. Sprague Ave Spokane WA 99212
Phone: 800- 541-6351 Fax: 509-535-9001 Website: spokanehose.com

Job Title: Outside Sales Representative

Essential Duties and Responsibilities: The chosen candidate will:

- Professionally represent Spokane House of Hose at all times.
- Call on end-customers, sub-distributors, and OEMs throughout the assigned territory to promote and sell our products and services.
- Compile lists of prospective customers for use as sales leads, based on information from newspapers, business directories, industry ads, trade shows, Internet Web sites, and other sources.
- Display or demonstrates product, using samples, company website, or catalog and emphasizes salable features.
- Reach and maintain sales goals.

Skills/Qualifications: The qualified candidate will have:

- 2+ years of outside sales experience in the hydraulic and industrial hose industry
- Excellent verbal and written communication skills
- Strong mechanical and technical aptitude
- Computer proficiency
- Valid driver's license and good driving record (Required)
- Strong motivation for sales and building relationships
- Market & Product Knowledge

What we offer: Our organization offers an excellent salary/benefit package, including:

- 401(k) Plan
- Medical
- Dental
- Vision
- Life

Other:

- Travel is required 100% of the time within assigned territory

To apply:

- **Email resume:** careers@spokanehose.com
- **Fax resume:** (509) 535-9001

Spokane House of Hose is an equal opportunity employer M/F/D/V